



UNN

Частное производственно-торговое предприятие  
Production and Trading Enterprise

The Ukrainian enterprise  
“JNL” expresses interest  
in export to your coun-  
try grain and bean cere-  
als, flours, crops and beans  
from Ukraine.



Our enterprise was established in 1992 and nowadays has more than fifteen year traditions of trading and manufacturing. Traditionally Ukraine has been a grain processing and grain producing country. The climate and unique generous land provides considerable grain harvest.

Grain processing capacity of our plant is 60 tons/day. The main products are cereals in assortment (peas polished (whole, split), defatted corn grain, corn flour, millet polished, unground buckwheat. We also deliver soy, corn forage, millet, buckwheat husk. By request we can supply dried milk products, condensed whole milk with sugar, sunflower oil and other foodstuffs of Ukrainian manufacture.

According to the results of the National Business Rating the Private Production and Trading Enterprise “JNL” is the second in Ukraine in the basic activity and is the leader of the branch of industry.

The enterprise is the member of the Ukraine Chamber of Commerce and Industry, Chernihiv CCI and was included in the National nongovernment Register of Reliable Partners.

**We offer  
next products for export  
in every country:**

**Cereals**

Peas polished (whole, split)  
0713109000

Millet polished  
1103199000

Defatted corn grain  
1103139000

Unground buckwheat  
1103199000

Fine ground barley, pearl barley  
1103193000

Semolina  
1103119000

**Flour**

Corn flour  
1102201000

Wheat flour  
1101001100

Wholemeal rye flour  
1102100000

**Grain, beans**

Soy  
1201009000

Corn forage  
1005900000

Millet  
1008200000

Chick-peas  
0713200000

**Milk products**

Skimmed milk powder  
0402101900

Unskimmed milk powder  
25 pct fat content  
0402211900

Condensed whole  
milk with sugar  
0402991100

**Other products**

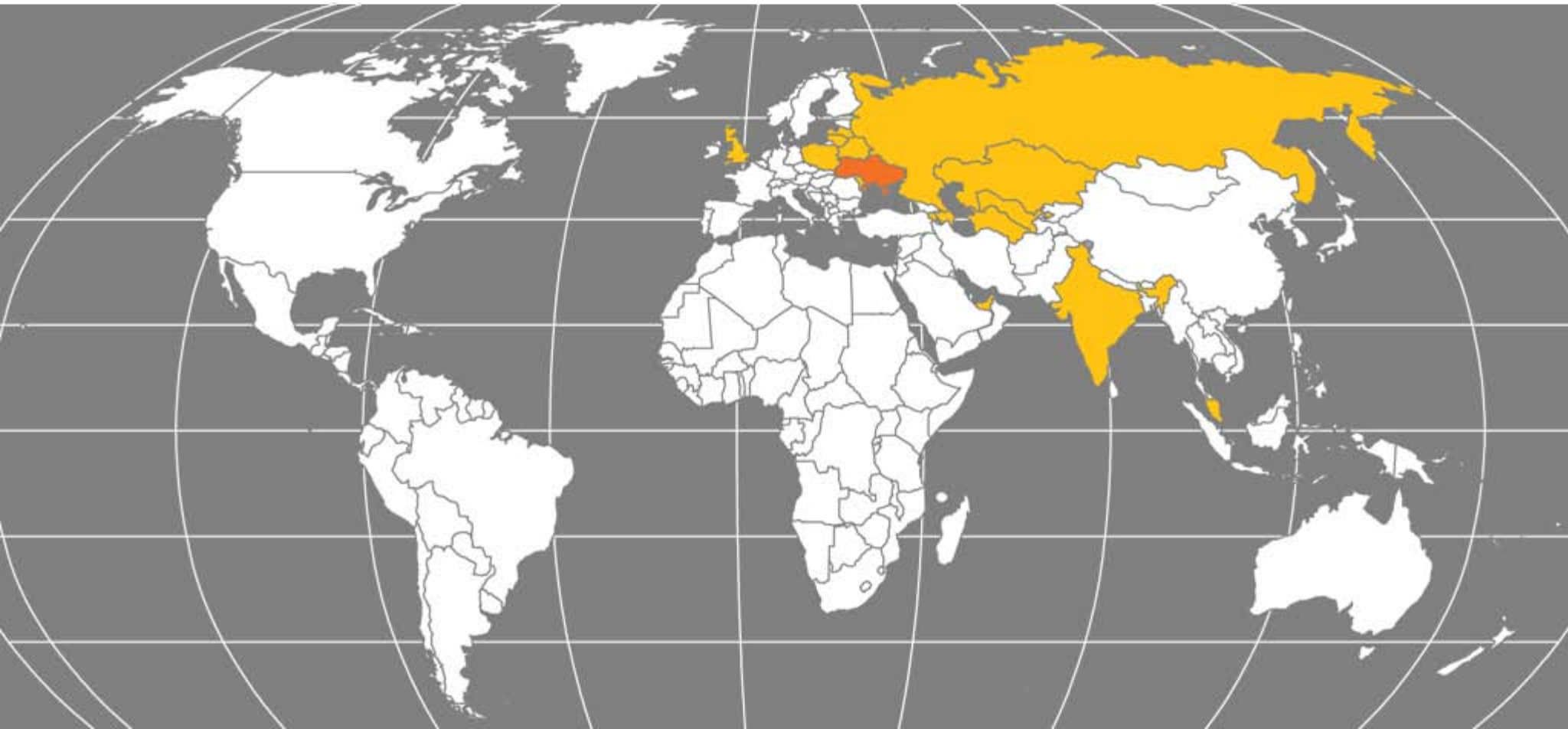
Sunflower oil  
refined deodorized  
of grade  
1512199010

Buckwheat husk  
2302401000

*Detailed behaviours you can find at Catalog.*

## Map of deliveries:

Now we carry out supplying with goats to Russia, Byelorussia, Poland, Lithuania, Latvia, Armenia, Moldova, Uzbekistan, Kazakhstan, Azerbaijan, Turkmenistan, India, OAE, Great Britain, Republic Korea and Singapore.



## Delivery basis

### Delivery by rail transport

- DAF – Ukraine border
- DAF – border any other country
- CPT – destination station (if the client is accredited by his country railway it is cheaper for him to pay for the delivery in his country by himself. In this case it is not so expensive then if we order our forwarders the delivery in your country.)

### Shipping by railway + transshipment into the containers + sea shipping

- CFR – destination port
- FAS – dispatch port (Odessa, Illichevsk)

The ships are chartering by the international forwarder “Black Sea Shipping Service Ltd.”

### Shipping by railway + ferry

- CPT - dispatch port (Odessa, Illichevsk)

Our forwarders at the Ukrainian port is Closed Joint-Stock Shipping Company “Ukrferry”

The deliveries occur according to Incoterms 2000, the official rules of International trade

## The forms of payment

- **Prepayment (preferably, we quote the best prices)**

In our deals with partners from Russia, Belarus, Armenia, Kazakhstan, Lithuania, Latvia, Azerbaijan, Uzbekistan, India and OAE we usually apply to prepayment. In this case you can have the lowest price than using other forms of payments, because bank expenses decrease and you obtain additional discounts. PPTTE “JNL” was included into the National Registrator of the Ukraine CCI of Reliable Partners so this fact can be a supplementary guarantee for you.

- **Prepayment + bank guarantee**

In this case everything is the same as for prepayment but after signing the contract and before you do the prepayment our bank gives you return of advance payment guarantee in case of seller's nonfeasance of delivery in established by contract period  
(Text of guarantee we agree in negotiations).

- **Letter of credit**

Irrevocable divided confirmed documentary covered letter of credit valid for the term of 90 days at the minimum. The text and terms of the l/c are specifying in the contract. We have good experience in payments by a L/C. We have a contract for documentary payments with Credit Dnepr joint-stock bank in Ukraine.

- **Deferment of payment** we use only with our regular customers.

We accept payment in US dollars and euro.



**For each shipped consignment of goods we add the set of the original documents as follows:**

- Invoice-Facture (commercial invoice)
- Certificate of Quality, issued by State Corn Inspectorate of the country of goods' origin
- Certificate of Origin (where the total quantity of Goods may be indicated)
  - Hygienic conclusion by the safety indexes
- Phyto-sanitary certificate for each consignment of Goods, issued by the State relevant authority of the country of goods' origin
- Veterinary Certificate, issued by State Veterinary Office of the country of goods' origin
- Bill of lading



## **Our awards:**

- The winner of all-Ukraine competition exhibition “The best domestic product-2006”
- The winner of National Business Rating “The leader of the branch of industry-2005” as the leader of the branch of industry and the second in Ukraine in the basic activity



## Prospect

Our **current corporation mission** is producing cereals from a vast list of grain crops with assured high quality at a reasonable price, ensuring delivery volume flexibility on each specific market and introduction of the goods into the international markets with different purchasing capacity.

The **new corporation mission** of our enterprise is producing defatted corn grain and corn flour at very high quality for world foodstuff and low-alcoholic beverage industry. The product will enable our customers to be the leader of sphere of activity.

Although we use traditional technology in processing of grain and bean crops in cereals, we permanently investigate and realize new technologies when it is really necessary and promote to occupy the primary position on the market.

We invest money in our industrial and office workers education and create good working environment to guarantee their physical and mental health and sanity. We encourage our staff by rewards and encouragement for devoted work for our company, the branch of industry and our society.

## **Corporation values**

- Grain which gives us food, strength and health
  - People we are working with
    - Consumer we serve
  - Country where we live

## **The company's public activity**

The enterprise is a benefactor to mainly orphan children and children from poor families. In purpose to help them the enterprise gives material assistance to Social Rehabilitation Centre and International Beneficial Relief Fund "Sonjashniy Svit", Chernigov department re infants.

We guarantee  
the compliance of quality indices of delivering  
goods according to the Ukrainian standards and  
technical specifications.

We work for regular customers  
Every month we provide them with coordinated  
schedule to the long-term contracts, terms and  
capacity of deliveries, supplements and  
specifications to the contracts.

We hope for the mutually beneficial business  
and we would be grateful to you if you could use  
these contact phones to reply.

Contact persons: Alexander Loginov  
Tel/fax: +38 0462 672103, 672104, 672100  
E-mail: [jnl@jnl.ua](mailto:jnl@jnl.ua)  
[www.jnl.com.ua](http://www.jnl.com.ua)