

## Dear partners!

By this letter we express our intention to cooperate and state the information on our company and product portfolio with a purpose to establish partnership relations.

Company “Econia” started its activity in 2001 and nowadays is the leading Ukrainian manufacturer and supplier of baby food and drinking water. State-of-the-art plant on production of baby food and drinking water is located in ecological clean area in с. Zolotonosha, Cherkassy region. Plant is certified under the highest quality standards ISO 9001, ISO 22000, HACCP.

The main trademarks and categories of company:

- ТМ «Малятко» (“Malatko”) – baby food (fruit and vegetable purees, juices, cereals, biscuits) and baby water.
- ТМ «Аквуля» (“Akvulya”) – baby drinking water.
- ТМ «Divo Voda» - state-of-the-art drinking water for everyday use in unique bottles and modern label.
- ТМ «Jodo» - special iodinated water for everyday consumption.
- ТМ «Clean Key» - drinking water for everyday consumption.

Benefits of cooperation with our company:

- ✓ The 5<sup>th</sup> place in the list of the biggest manufacturers of drinking bottled water. We produce Production of more than 20 mln. of bottles per year. Our capacities allow us to produce water in quantities according to your needs.
- ✓ Production of unique types of water – baby water and iodinated water.
- ✓ Production of water in different types and sizes of bottles, different types of label, variety of types and colors of caps especially for your market.
- ✓ The full range of products of baby food. We have the possibility to supply products of different tastes and in different packaging. We adapt the tastes and recipes under the requirements of your market.
- ✓ A long – more than 20 years – expertise on the market of drinking water and baby food, as well as in brand-building and marketing. We have a long experience in working with different types of distribution channels – cover more than 11 thousands of trade points in Ukraine.
- ✓ Big experience in export supplies of water and baby food to Belgium, Jordan, Iraq, Moldova, Belarus.
- ✓ Experience in production under the trademarks of our clients – retailers, law companies, car shops and other corporate clients.
- ✓ Supply of drinking water for the NATO and Canadian troops in Ukraine. We are the only certified company on production and supply of drinking water for NATO troops in Ukraine.

We are export-oriented company and always ready and open for cooperation. We offer you to become our distributor, agent, importer and together open new markets for our products and develop our mutually beneficial relations.

Company “Econia” is ready to offer you the following products:

### Drinking baby water “Malatko” and “Akvulya”

- ✓ Created especially for babies from the first days of life.
- ✓ Undergoes multi-stage treatment and is bottled under aseptic conditions.
- ✓ Has a strictly controlled mineral composition in accordance with the characteristics of the metabolic processes of the baby body.
- ✓ Suitable for drinking and preparing baby food.
- ✓ Does not contains any preservatives or antibiotics.
- ✓ Does not change the nutritional value of infant formulae when they are prepared.



### Drinking water «DIVO VODA»

- ✓ Drinking water for daily use.
- ✓ Unique shape and sizes of bottles.
- ✓ Unique label design.

Available in sizes:

- 0,7 l still
- 0,7 l carbonated
- 0,7 l sport-cap
- 1,2 l still
- 1,2 l carbonated



### Drinking iodinated water «Jodo»

- ✓ Drinking water for daily use.
- ✓ Balanced composition of water with iodine content, but without a smell, color, taste.
- ✓ Modern label design.
- ✓ Recommended by the Ukrainian Association of Nutritionists.

Available in sizes:

- 0,5 l still
- 0,5 l carbonated
- 1,5 l still
- 1,5 l carbonated



### Drinking water «Clean Key»

- ✓ Drinking water for daily use by the whole family.
- ✓ Balanced composition of water.
- ✓ No restrictions on consumption.

Available in sizes:

- 0,5 l still
- 0,5 l carbonated
- 0,5 l still sport-cap
- 1,5 l still
- 1,5 l carbonated
- 6 l still



## Baby food:

- Baby fruit purees in glass jars 180 g. Country of origin – Moldova.
- Baby fruit purees in pouches 90 g. Country of origin – Belarus.
- Baby vegetable purees in glass jars 90 g. Country of origin – Belarus.
- Baby fruit juices in glass jars 175 ml. Country of origin – Moldova.
- Baby juices in tetra-pak 200 ml. Country of origin – Moldova.
- Baby cereals with and without milk. Country of origin – Serbia.
- Baby biscuits 100 g. Country of origin – Ukraine.



All our products are available for your Private Label. We work with luxury car salons, international law companies, big enterprises, etc.

Hope for the soonest start of our long-lasting and mutually beneficial relations. We are always glad to present you our products, answer additional questions, conduct a meeting. Hereby below you can get acquainted with our price-list.

In case of your interest please see below the contact details:

Marta Drapiata  
Commercial director  
+380678295175  
[commercial\\_director@econia.com.ua](mailto:commercial_director@econia.com.ua)

Yevgeniy Dolgov  
Head of export and PL department  
+38 067 826 61 35  
[international\\_director@econia.com.ua](mailto:international_director@econia.com.ua)